

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**

**Consolidated Financial Statements and
Supplementary Information
For the Year Ended June 30, 2020
(With Summarized Financial Information for 2019)
With Independent Auditor's Report**



MITCHELL TITUS
ACHIEVING EXCELLENCE TOGETHER

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
For the Year Ended June 30, 2020
(With Summarized Financial Information for 2019)

TABLE OF CONTENTS

	<u>Page(s)</u>
INDEPENDENT AUDITOR'S REPORT	1-2
CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	3
Consolidated Statement of Activities	4
Consolidated Statement of Functional Expenses	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7-31
SUPPLEMENTARY INFORMATION	
Consolidating Statement of Financial Position	32
Consolidating Statement of Activities	33



INDEPENDENT AUDITOR'S REPORT

The Board of Directors
NAACP Legal Defense and Educational Fund, Inc.
and Affiliate

We have audited the accompanying consolidated financial statements of the NAACP Legal Defense and Educational Fund, Inc. and Affiliate, which comprise the consolidated statements of financial position as of June 30, 2020, the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in conformity with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the NAACP Legal Defense and Educational Fund, Inc. and Affiliate as of June 30, 2020, and the changes in their net assets and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the NAACP Legal Defense and Educational Fund, Inc. and Affiliate's consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated November 7, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplemental consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Mitchell Titus, LLP

March 8, 2021

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Consolidated Statements of Financial Position
As of June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
ASSETS		
Cash and cash equivalents	\$ 99,568,453	\$ 22,160,064
Accounts receivable	88,926	72,701
Contributions and court fees receivable, net	63,156,571	17,941,475
Amounts held in escrow	3,425	3,425
Investments	32,031,876	29,347,000
Other assets	194,632	569,359
Property and equipment, net	13,676,616	14,282,230
Prepaid pension asset	56,483	231,523
Assets held in trust by others	1,593,008	1,610,484
Total assets	<u><u>\$ 210,369,990</u></u>	<u><u>\$ 86,218,261</u></u>
LIABILITIES AND NET ASSETS		
<i>Liabilities</i>		
Accounts payable and accrued expenses	\$ 4,691,932	\$ 2,643,102
Mortgage payable	2,260,372	2,345,775
Court awards and fees pending distribution	3,425	3,425
Total liabilities	<u>6,955,729</u>	<u>4,992,302</u>
<i>Net assets</i>		
<i>Without donor restrictions</i>		
Available for operations	114,615,079	5,383,064
Board designated	6,481,243	4,084,113
Invested in property and equipment	11,416,244	11,936,455
Total without donor restrictions	<u>132,512,566</u>	<u>21,403,632</u>
Net assets with donor restrictions	<u>70,901,695</u>	<u>59,822,327</u>
Total net assets	<u>203,414,261</u>	<u>81,225,959</u>
Total liabilities and net assets	<u><u>\$ 210,369,990</u></u>	<u><u>\$ 86,218,261</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Consolidated Statement of Activities
For the Year Ended June 30, 2020
(With Summarized Financial Information for 2019)

	2020			
	Without Donor Restrictions	With Donor Restrictions	Total	2019 Total
REVENUE, GAINS, RECLASSIFICATIONS AND OTHER SUPPORT				
Contributions	\$ 101,925,445	\$ 23,850,234	\$ 125,775,679	\$ 31,714,781
Third-party donor collection funds	22,149,104	330	22,149,434	555,603
Bequests	300,061	40,599	340,660	1,367,200
Special events, net of direct benefits to donor of \$269,196 and \$331,466, respectively	1,649,413	477,500	2,126,913	2,433,184
Court costs and attorney fees awarded	34,356	-	34,356	454,698
Other income	-	-	-	218,564
Investment income, net of fees of \$127,029 and \$153,387, respectively	86,871	684,695	771,566	788,060
Net (depreciation) appreciation on investments and assets held in trust by other	(1,695)	(573,731)	(575,426)	430,206
Net assets released from restrictions	13,400,259	(13,400,259)	-	-
Total revenue, gains, reclassifications, and other support	<u>139,543,814</u>	<u>11,079,368</u>	<u>150,623,182</u>	<u>37,962,296</u>
EXPENSES				
<i>Program services</i>				
Legal programs	12,251,606	-	12,251,606	12,432,832
Thurgood Marshall Institute	4,922,461	-	4,922,461	4,239,540
Herbert Lehman Education	464,880	-	464,880	375,362
Earl Warren Legal Training	55,130	-	55,130	51,038
Total program services	<u>17,694,077</u>	<u>-</u>	<u>17,694,077</u>	<u>17,098,772</u>
<i>Supporting services</i>				
Fundraising	8,088,485	-	8,088,485	4,850,960
Management and general	2,592,379	-	2,592,379	2,357,034
Total supporting services	<u>10,680,864</u>	<u>-</u>	<u>10,680,864</u>	<u>7,207,994</u>
Total expenses	<u>28,374,941</u>	<u>-</u>	<u>28,374,941</u>	<u>24,306,766</u>
Changes in net assets before other credit	111,168,873	11,079,368	122,248,241	13,655,530
OTHER CREDIT				
Credit for pension benefit other than net periodic pension cost	(59,939)	-	(59,939)	886,093
Changes in net assets	111,108,934	11,079,368	122,188,302	14,541,623
Net assets, beginning of year	21,403,632	59,822,327	81,225,959	66,684,336
Net assets, end of year	<u>\$ 132,512,566</u>	<u>\$ 70,901,695</u>	<u>\$ 203,414,261</u>	<u>\$ 81,225,959</u>

The accompanying notes are an integral part of these consolidated financial statements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Consolidated Statement of Functional Expenses
For the Year Ended June 30, 2020
(With Summarized Financial Information for 2019)

Description	Program Services					Supporting Services			2020 Total Expenses	2019 Total Expenses
	Legal Programs	Thurgood Marshall Institute	Herbert Lehman Education	Earl Warren Legal Training	Subtotal	Fundraising	Mgmt. and General	Subtotal		
<i>Personnel costs</i>										
Payroll	\$ 4,972,073	\$ 2,327,945	\$ 54,289	\$ 14,783	\$ 7,369,090	\$ 1,662,004	\$ 1,439,996	\$ 3,102,000	\$ 10,471,090	\$ 9,435,224
Benefits	1,709,327	800,293	15,955	4,647	2,530,222	571,382	495,059	1,066,441	3,596,663	3,086,403
Temporary help	168,687	167,299	-	-	335,986	42,427	18	42,445	378,431	423,220
Total personnel costs	6,850,087	3,295,537	70,244	19,430	10,235,298	2,275,813	1,935,073	4,210,886	14,446,184	12,944,847
<i>Legal programs</i>										
Court costs	46,471	75	-	-	46,546	-	-	-	46,546	54,822
Expert witness	389,117	389	-	-	389,506	-	-	-	389,506	211,788
Special research	214,305	33,860	-	-	248,165	-	-	-	248,165	250,159
Total legal programs	649,893	34,324	-	-	684,217	-	-	-	684,217	516,769
<i>Other programs</i>										
Scholarships/Grants	10,339	-	294,000	30,000	334,339	-	-	-	334,339	346,945
<i>Other expenses</i>										
Photos/Press releases	16,122	111,958	1,874	-	129,954	305,210	513	305,723	435,677	292,297
List rental	-	-	-	-	-	39,389	-	39,389	39,389	33,146
Mail handling	-	75	-	-	75	36,520	2,580	39,100	39,175	6,724
Fundraising professionals	-	-	-	-	-	1,856,437	-	1,856,437	1,856,437	1,547,283
Insurance	91,305	18,161	893	-	110,359	30,461	24,441	54,902	165,261	121,055
Telephone	126,339	33,988	1,266	1,200	162,793	47,573	37,730	85,303	248,096	228,416
Occupancy expense	498,662	299,998	1,806	2,400	802,866	65,829	49,440	115,269	918,135	850,051
Bank and service charges	69	20	-	-	89	2,033,495	13,037	2,046,532	2,046,621	129,489
Storage	1,526	104,463	21	-	106,010	718	579	1,297	107,307	113,607
Mailing and messenger services	19,249	4,454	1,550	-	25,253	230,934	3,569	234,503	259,756	266,208
Office supplies	51,531	16,742	-	-	68,273	22,156	18,263	40,419	108,692	119,090
Library	33,468	15,505	-	-	48,973	4,972	1,182	6,154	55,127	52,190
Equipment repairs and maintenance	122,500	53,638	1,230	-	177,368	117,866	36,934	154,800	332,168	229,700
Utilities	27,098	7,535	376	300	35,309	12,754	10,282	23,036	58,345	106,065
Catering costs	112,950	38,559	-	-	151,509	25,908	9,061	34,969	186,478	341,342
Interest expense	43,469	12,088	603	-	56,160	20,460	16,494	36,954	93,114	96,231
Dues and membership fees	21,020	6,775	53	-	27,848	2,554	2,706	5,260	33,108	37,695
Miscellaneous	36,726	10,806	6,125	-	53,657	76,932	342	77,274	130,931	176,561
Conferences and meetings	215,526	9,717	-	-	225,243	120	1,324	1,444	226,687	268,358
Meetings and travel	610,447	133,168	-	-	743,615	91,580	23,557	115,137	858,752	1,253,173
Computer services	12,370	3,440	-	-	15,810	5,822	29,654	35,476	51,286	47,356
Accounting professionals	-	-	-	-	-	-	77,460	77,460	77,460	68,160
Legal professionals	1,525,499	33,346	1,662	-	1,560,507	56,441	45,500	101,941	1,662,448	1,186,925
IT professionals	133,284	89,163	9,098	-	231,545	62,733	57,093	119,826	351,371	255,959
Professional fees	395,005	458,173	66,175	1,500	920,853	276,669	36,250	312,919	1,233,772	1,457,753
Printing/Photocopying	185,187	17,699	2,264	300	205,450	197,656	4,951	202,607	408,057	356,466
Amortization	210,543	43,223	2,155	-	255,921	73,160	58,978	132,138	388,059	344,371
Depreciation	251,392	69,906	3,485	-	324,783	118,323	95,386	213,709	538,492	512,534
Total other expenses	4,741,287	1,592,600	100,636	5,700	6,440,223	5,812,672	657,306	6,469,978	12,910,201	10,498,205
Total expenses	\$ 12,251,606	\$ 4,922,461	\$ 464,880	\$ 55,130	\$ 17,694,077	\$ 8,088,485	\$ 2,592,379	\$ 10,680,864	\$ 28,374,941	\$ 24,306,766

The accompanying notes are an integral part of these consolidated financial statements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Consolidated Statements of Cash Flows
For the Years Ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in net assets	\$ 122,188,302	\$ 14,541,623
<i>Adjustments to reconcile changes in net assets to net cash provided by operating activities</i>		
Depreciation and amortization	926,551	856,905
Donated securities	(1,373,919)	(1,583,038)
Net depreciation (appreciation) on investments and assets held by others in trust	575,426	(430,206)
Increase in accounts receivable	(16,225)	(22,207)
Increase in contributions and court fees receivable	(45,215,096)	(7,824,562)
Decrease (increase) in other assets	374,727	(209,493)
Increase (decrease) in accrued pension liability and prepaid pension assets	175,040	(692,560)
Increase in accounts payable and accrued expenses	2,048,834	831,628
Net cash provided by operating activities	<u>79,683,640</u>	<u>5,468,090</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	35,531,989	29,424,894
Purchases of investments	(37,400,900)	(29,921,464)
Purchases of property and equipment	<u>(320,937)</u>	<u>(751,896)</u>
Net cash used in investing activities	<u>(2,189,848)</u>	<u>(1,248,466)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of mortgage	<u>(85,403)</u>	<u>(82,283)</u>
Net cash used in financing activities	<u>(85,403)</u>	<u>(82,283)</u>
Net increase in cash and cash equivalents	77,408,389	4,137,341
Cash and cash equivalents, beginning of year	<u>22,160,064</u>	<u>18,022,723</u>
Cash and cash equivalents, end of year	<u><u>\$ 99,568,453</u></u>	<u><u>\$ 22,160,064</u></u>
SUPPLEMENTAL DISCLOSURE		
Cash paid for interest	<u><u>\$ 93,114</u></u>	<u><u>\$ 96,231</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 1 ORGANIZATION AND OPERATIONS

The accompanying consolidated financial statements include the financial position, changes in net assets, functional expenses and cash flows of the NAACP Legal Defense and Educational Fund, Inc. (LDF) and Earl Warren Legal Training Program, Inc. (EWLTP), which are collectively referred to as the "Fund." The individual organizations have interrelated Boards of Directors and share common facilities and personnel. All material intercompany transactions and balances were eliminated in consolidation.

LDF's primary purpose is supporting litigation in the areas of poverty and justice, education, voting rights, fair employment, capital punishment, and administration of criminal justice, and to increase educational opportunities through scholarships. Primary revenue sources include fundraising from the general public, corporations, and foundations; reimbursement of court costs and fees; and investment income. LDF maintains offices in New York and Washington, DC. EWLTP provides scholarship aid to minority law students. Its goal is to increase African-American representation in the legal profession and meet the dire need of clients for skilled and knowledgeable attorneys.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting.

The consolidated financial statements are presented in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP). Accordingly, the Fund is required to report information regarding its consolidated financial position and activities according to two net asset classes: without donor restrictions and with donor restrictions.

Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and judgments that affect the reported amount of assets and liabilities and disclosures of contingencies at the date of the consolidated financial statements and revenues and expenses recognized during the reporting period. Actual results could differ from those estimates.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Credit Risk

The Fund invests in a professionally managed portfolio that contains, mutual funds, money market funds and other investment funds. Such investments are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with such investments and the uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near-term could materially affect investment balances and the amounts reported in the consolidated financial statements.

Net Asset Classification

The Fund's net assets and revenue, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the Fund's net assets and the changes therein are classified and reported as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations.

Net assets with donor restrictions: Net assets subject to donor-imposed stipulations that may be met by actions of the Fund pursuant to those stipulations and/or the passage of time.

Net assets subject to donor-imposed stipulations also include amounts that allow for the principal to be maintained permanently by the Fund. Generally, the donors of these assets permit the Fund to use all or part of the income earned on related investments for general or specific purposes.

Cash Equivalents

The Fund considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Contributions, Third-party Donors and Revenue Recognition

Contributions, which include unconditional promises to give, are recognized as revenue in the period received at fair value. Third-party donor collection funds are amounts collected by third-party aggregators on behalf of the Fund. The collections are remitted net of service and merchant fees. The Fund records the donation gross along with the associated expenses. Effective July 1, 2020, the Fund has established the following policy for contributions received from Third-party donor Aggregators ("Aggregators"). Contributions received more than (90) ninety days after the year-end will be recorded in the subsequent year.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Contributions, Third-party Donors and Revenue Recognition *(continued)*

The fair value of long-term contributions receivable is measured based on the present value of future cash flows, with consideration given to the donor's credit risk and expectation about possible variations in the amount and/or timing of the cash flows and other specific factors.

Contribution revenue is reported as increases in net assets without donor restrictions unless its use is limited by donor-imposed restrictions. Expiration of restrictions on net assets (*i.e.*, the donor-stipulated purpose was fulfilled and/or the stipulated time period elapsed) are reported as net assets released from donor restrictions. Donor-restricted contributions received during the year whose restrictions have been met within the year are recorded as contributions without donor restrictions.

Unexpended contributions with purpose restrictions are credited with investment income.

Legacies and bequests are recognized when an unassailable right to the gift has been established and the proceeds are measurable.

Allowance for Doubtful Accounts

The Fund provides an allowance for doubtful accounts for losses that may result from the inability of the debtor or donor to make payment on amounts owed or pledged to the Fund. Such allowance is based on several factors, including, but not limited to, the age of the receivables and the Fund's historical collection experience. Receivables that are determined to be uncollectible are charged against the allowance. As of June 30, 2020 and 2019, no allowance for doubtful accounts was deemed required.

In-kind Contributions

In-kind contributions represent legal services reflected in the consolidated financial statements at their estimated fair values at the date of donation; see Note 12.

Investments

Investments are carried at their fair value based on quoted market prices. For purposes of determining the gain or loss on a sale, the cost of securities sold is based on the average cost of each security held at the date of sale. Purchases and sales of securities are recorded on a trade-date basis. See Note 6 for further discussion and disclosures related to fair value measurements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments *(continued)*

In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, assets and liabilities measured at fair value are categorized into the following fair value hierarchy:

Level 1: Quoted prices for identical assets or liabilities in an active market that the Fund has the ability to access at the measurement date.

Level 2: Quoted prices in markets that are not active, quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurements and unobservable. These inputs reflect management's judgment about the assumptions that a market participant would use in pricing the investment and are based on the best available information, some of which may be internally developed.

The following valuation methodologies were used for assets measured at fair value:

U.S. Government and agency obligations, mutual funds, common stock and exchange-traded funds – Reported at fair value based on quoted market prices representing the interest/shares held.

Corporate bonds – Valued based on quoted market prices on national security exchanges, when available, or using valuation models that incorporate certain other observable inputs including recent trading activity for comparable securities and broker quoted prices.

Common collective trust – Determined using the net asset value (NAV) as a practical expedient. The NAV is determined four times a month (valuation dates) based upon the fair value of the underlying assets owned, less liabilities, divided by the number of outstanding units. Redemptions of the common collective trust units are made on the valuation dates. Complete liquidation requires 12 months' notice. The common collective trust had no unfunded commitments at June 30, 2020 or 2019.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Investments *(continued)*

Changes in valuation techniques may result in transfers in or out of an assigned level within the hierarchy.

The methods described above may produce a fair value calculation that may not indicate net realizable value or reflect future fair values. Furthermore, while management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded as earned. Dividends are recorded on the ex-dividend date. Net appreciation includes the Fund's gains and losses on investments bought, sold, and held during the year.

Investment Income and Investment Management Fees

Realized and unrealized gains and losses are included in the consolidated statement of activities as increases or decreases in unrestricted net assets, unless donor or relevant laws place temporary or permanent restrictions on these gains and losses. Changes in net unrealized appreciation are calculated based on the change in the difference between the cost and the fair values of investments at June 30 of the current year compared to the cost and the fair values of investments at June 30 of the prior year. Net appreciation in the fair values of investments is reflected in changes to net assets without donor restrictions and net assets with donor restrictions. Investment management fees of \$127,029 and \$153,387 have been incurred for the years ended June 30, 2020 and 2019, respectively.

Property and Equipment

Property and equipment are recorded at cost, if purchased, or at fair value at date of gift, if donated. Property and equipment additions of \$1,000 or more are capitalized. Depreciation of the condominium interest, furniture, equipment, and website is provided on a straight-line basis over their estimated useful lives of 40 years for the condominium interest, 20 years for building improvements, three to 15 years for the furniture and equipment, and three years for website. Depreciation is recorded on a half-year convention in both the year of asset acquisition and disposal. Leasehold improvements are amortized on a straight-line basis over the lesser of their estimated useful lives or the term of the lease, including extensions expected to be exercised.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Property and Equipment *(continued)*

The Fund evaluates long-lived assets, which are held for use, for impairment whenever events or circumstances indicate that impairment may exist. An impairment loss is recorded if the net carrying value of the asset exceeds the undiscounted future net operating cash flows attributable to the asset. The impairment loss recognized equals the difference between cost and cash flows. Management determined that no long-lived assets were impaired at June 30, 2020 and 2019.

Assets Held in Trust by Others

Perpetual trusts held by outside trustees, through whom the Fund has an irrevocable right to receive the income earned on trust assets, are recognized in the accompanying consolidated statements of financial position as assets held in trust by others at the fair value of the Fund's share of the trust assets. Distributions from the trusts are recorded as investment income and changes to the perpetual trusts' values are reported in the net assets with donor restrictions class.

Split-Interest Agreements

The Fund's interest in charitable remainder annuity trusts held by outside trustees is recognized in the accompanying consolidated statements of financial position as assets held in trust by others at the estimated fair value of amounts to be received upon termination of the trusts of \$56,302 and \$57,753 at June 30, 2020 and 2019, respectively. Annual adjustments to fair value amounts are recognized as net appreciation in net assets with donor restrictions class on the consolidated statement of activities.

Court Costs and Attorney Fees Awarded

In connection with certain cases decided or settled in LDF's favor, attorney fees may be awarded. Revenue is recognized when notification is received from the courts.

Defined Benefit Pension Plan

LDF's defined-benefit pension plan is presented on a funded-status basis. In the consolidated statement of activities, the net gain or loss and net prior service cost or credit for the year are recognized, in addition to the net transition asset or obligation recognized as a component of net periodic benefit cost for the year. As discussed in Note 10, the pension plan was frozen, effective July 1, 2009.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Defined Contribution Plan

LDF has a voluntary defined-contribution plan where employees of the Fund make tax-deferred contributions through payroll deductions. Starting on January 1, 2017, LDF began matching up to 4% of qualified employees' salary and making quarterly contributions to this plan. As of January 1, 2019, the matching contribution was increased to 6%. Additional discretionary contributions of \$250 per quarter are made to all eligible employees. All contributions are subject to certain limitations of the Internal Revenue Code (the Code).

Income Tax Status

LDF and EWLTP both qualify as charitable organizations, as defined by Internal Revenue Code (IRC) Section 501(c)(3) and, accordingly, are exempt from Federal income tax under IRC Section 501(a). Additionally, since both are publicly supported, contributions to them qualify for the maximum charitable contribution deduction under the IRC. LDF and EWLTP are also exempt from state and local income taxes.

U.S. GAAP requires management to evaluate uncertain tax positions taken by the Fund. The consolidated financial statement effects of a tax position are recognized when the position is more-likely-than-not, based on the technical merits, to be sustained upon examination by the Internal Revenue Service. Management has analyzed the tax positions taken by the Fund and has concluded that as of June 30, 2020, there were no uncertain tax positions taken or expected to be taken. The Fund has recognized no interest or penalties related to uncertain tax positions. The Fund is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2017.

New York State Nonprofit Revitalization Act

On December 18, 2013, the Governor of New York State signed into law the New York Non-Profit Revitalization Act of 2013 (the Act), of which most provisions took effect July 1, 2014. The primary reforms of the Act stipulate that non-profit corporations and charitable trusts with 20 or more employees and annual revenue of over \$1 million must adopt whistle-blower and conflict of interest policies; ensure the Board chair has not been an employee of the non-profit during the past three years; specify steps to review and declare any related-party transactions; designate an Audit Committee to provide oversight of the audit function; and allow communications during meetings by using modern technology. The Fund has evaluated the effect of the Act and updated its conflict of interest and whistle-blower policies to comply with the requirements of the Act.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES *(continued)*

Summarized Financial Information

The amounts shown for the year ended June 30, 2019, in the accompanying consolidated financial statements were derived from the June 30, 2019 audited consolidated financial statements and are summarized totals that were included to provide a basis for comparison with 2020. Accordingly, the 2019 totals are not intended to present all information necessary for a fair presentation in conformity with U.S. GAAP.

Functional Allocation of Expenses

The costs associated with providing the Fund's programs and other activities have been summarized on a functional basis in the accompanying consolidated statement of activities, which includes all expenses incurred during the year. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on time or function.

Accounting Pronouncement Adopted in the Current Year

In 2020, LDF adopted, the Financial Accounting Standards Board (FASB) issued ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This ASU provides clarifying guidance on accounting for the grants and contracts of nonprofit organizations as they relate to the new revenue standard (ASU 2014-09, *Revenue from Contracts with Customers*). The ASU also aims to minimize diversity in the classification of grants and contracts that exists under current guidance with regards to exchange transactions and unconditional and conditional contributions. The ASU is to be applied on a modified prospective basis and is effective for contributions received for annual periods beginning after December 15, 2018. The ASU is effective for contributions made for annual periods beginning after December 15, 2019. The adoption of the ASU did not have a material impact on the LDF's financial statements.

Recent Accounting Pronouncements

In February 2017, the FASB issued ASU No. 2017-02, *Leases (Topic 842)*, which provides guidance that will increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Under ASU No. 2017-02, a lessee will recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. The FASB recently approved deferring the adoption date of ASU No. 2017-02 for non-public entities. The effective date of the ASU was updated by ASU 2020-05 and is now effective for annual periods beginning after December 15, 2021, with early adoption permitted. LDF is currently evaluating the impact of adopting ASU No. 2017-02 on its consolidated financial statements.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 3 CASH AND CASH EQUIVALENTS

The Fund maintains its cash and cash equivalents in a number of bank accounts held by certain financial institutions. The cash in these accounts occasionally exceeds the amount insured by the Federal Deposit Insurance Corporation, subjecting the Fund to concentration of risk. However, the Fund regularly monitors this risk.

At June 30, 2020 and 2019, approximately 97% of the Fund's cash and cash equivalents were held by two financial institutions.

NOTE 4 CONTRIBUTIONS AND COURT COST RECEIVABLE, NET

Contributions and court cost receivable, net as of June 30, 2020 and 2019, were due as follows:

	<u>2020</u>	<u>2019</u>
Less than one year	\$ 51,937,305	\$ 10,085,100
One to five years	<u>11,653,189</u>	<u>8,138,189</u>
	63,590,494	18,223,289
Fair value adjustment	<u>(433,923)</u>	<u>(281,814)</u>
	<u>\$ 63,156,571</u>	<u>\$ 17,941,475</u>

Receivables that are due in more than one year are recorded at their fair value, using discount rates ranging from 2.5% to 3.0% per year for the years ended June 30, 2020 and 2019, respectively.

NOTE 5 INVESTMENTS

Investments as of June 30, 2020 and 2019, were as follows:

	<u>2020</u>		<u>2019</u>	
	<u>Fair Value</u>	<u>Cost</u>	<u>Fair Value</u>	<u>Cost</u>
Interest-bearing cash and cash equivalents	\$ 1,471,856	\$ 1,471,856	\$ 2,437,126	\$ 2,437,126
U.S. Government and agency obligations	1,830,980	1,739,261	1,528,425	1,503,645
Common stocks	3,363,124	3,173,682	5,085,002	4,749,866
Corporate bonds	8,759,633	8,678,771	5,071,719	5,046,590
Exchange-traded funds	15,972,890	16,366,105	14,580,985	13,979,976
Mutual funds	<u>633,393</u>	<u>535,523</u>	<u>643,743</u>	<u>506,815</u>
	<u>\$ 32,031,876</u>	<u>\$ 31,965,198</u>	<u>\$ 29,347,000</u>	<u>\$ 28,224,018</u>

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 6 FAIR VALUE MEASUREMENTS

The following tables set forth by level, within the fair value hierarchy described in Note 1, the Fund's investments at fair value:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<u>As of June 30, 2020</u>				
Interest-bearing cash and cash equivalents	\$ 20,691,763	\$ 20,691,763	\$ -	\$ -
Investments				
Interest-bearing cash and cash equivalents	\$ 1,471,856	\$ 1,471,856	\$ -	\$ -
U.S. Government and agency obligations	1,830,980	-	1,830,980	-
Common stocks	3,363,124	3,363,124	-	-
Corporate bonds	8,759,633	-	8,759,633	-
Mutual funds - equities	633,393	633,393	-	-
<i>Exchange-traded funds</i>				
Equities	10,033,258	10,033,258	-	-
Fixed income	4,280,401	4,280,401	-	-
Real estate	1,416,212	1,416,212	-	-
Managed futures	210,542	210,542	-	-
Commodities	32,478	32,478	-	-
Total investments	\$ 32,031,876	\$ 21,441,263	\$ 10,590,613	\$ -
Assets held in trust by others valued using Net Asset Value (NAV)	\$ 1,593,008			

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 6 FAIR VALUE MEASUREMENTS (continued)

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
As of June 30, 2019				
Interest-bearing cash and cash equivalents	<u>\$ 17,991,660</u>	<u>\$ 17,991,660</u>	<u>\$ -</u>	<u>\$ -</u>
Investments				
Interest-bearing cash and cash equivalents	\$ 2,437,126	\$ 2,437,126	\$ -	\$ -
U.S. Government and agency obligations	1,528,425	-	1,528,425	-
Common stocks	5,085,002	5,085,002	-	-
Corporate bonds	5,071,719	-	5,071,719	-
Mutual funds - equities	643,743	643,743	-	-
<i>Exchange-traded funds</i>				
Equities	10,385,640	10,385,640	-	-
Fixed income	3,327,900	3,327,900	-	-
Real estate	487,580	487,580	-	-
Commodities	379,865	379,865	-	-
Total investments	<u>\$ 29,347,000</u>	<u>\$ 22,746,856</u>	<u>\$ 6,600,144</u>	<u>\$ -</u>
Assets held in trust by others valued at Net Asset Value (NAV)	<u>\$ 1,610,484</u>			

NOTE 7 PROPERTY AND EQUIPMENT, NET

The composition of property and equipment at June 30, 2020 and 2019, was as follows:

	<u>2020</u>	<u>2019</u>
Condominium interest	\$ 16,103,407	\$ 16,003,179
Furniture and equipment	1,111,217	1,111,217
Computer equipment	821,480	745,952
Telephone	140,588	140,588
Website	159,718	160,686
Leasehold improvements	<u>682,132</u>	<u>682,132</u>
	19,018,542	18,983,148
Less: Accumulated depreciation and amortization	<u>(5,341,926)</u>	<u>(4,561,524)</u>
	<u>\$ 13,676,616</u>	<u>\$ 14,282,230</u>

Depreciation and amortization expenses were \$926,551 and \$856,905 for the years ended June 30, 2020 and 2019, respectively.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 8 DONOR-RESTRICTED NET ASSETS

Net assets with donor restrictions (including perpetual trusts held by outside trustees) totaled \$70,901,695 and \$59,822,327 at June 30, 2020 and 2019, respectively. These are categorized as follows based on the purposes for which the related investment income may be used pursuant to the respective donors' stipulations:

	<u>2020</u>	<u>2019</u>
<i>Purpose-restricted funds</i>		
Funds to be maintained in perpetuity	\$ 14,403,267	\$ 14,403,739
Funds for attorney salaries	4,040,345	3,913,357
Funds for legal programs	2,124,160	2,124,160
Funds for scholarships	455,425	455,425
<i>Perpetual trusts</i>		
Scholarships	1,536,706	1,552,731
Other	<u>56,302</u>	<u>57,753</u>
Subtotal	<u>22,616,677</u>	<u>22,507,165</u>
<i>Unappropriated income of endowment assets</i>		
General fund	3,343,398	4,340,456
Herbert Lehman Education	820,559	836,885
Earl Warren Legal Training	<u>238,837</u>	<u>327,828</u>
Subtotal	<u>4,402,794</u>	<u>5,505,169</u>
<i>Restricted as to the passage of time or purpose</i>		
Restricted for periods after June 30, 2020	17,717,888	18,097,758
Herbert Lehman Education	320,677	369,053
Earl Warren Legal Training	124,230	-
Thurgood Marshall Institute	888,932	392,447
Legal programs	<u>24,830,969</u>	<u>12,950,735</u>
Subtotal	<u>43,882,696</u>	<u>31,809,993</u>
Total	<u>\$ 70,901,695</u>	<u>\$ 59,822,327</u>

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 8 DONOR-RESTRICTED NET ASSETS *(continued)*

Net assets were released from donor restrictions in 2020 and 2019 by incurring expenses satisfying the restricted purposes or by the passage of time as follows:

	<u>2020</u>	<u>2019</u>
<i>Released from temporarily restricted net assets due to appropriation of income from endowment assets</i>		
General and legal programs	\$ 924,000	\$ 871,800
Herbert Lehman scholarship program	182,387	163,894
Earl Warren scholarship program	<u>27,900</u>	<u>29,900</u>
	1,134,287	1,065,594
<i>Purpose restrictions met</i>		
Legal programs	4,405,004	4,742,661
Thurgood Marshall Institute	392,800	901,200
Herbert Lehman education (including fundraising expenses of \$35,879 and \$54,390, respectively)	318,172	265,857
Earl Warren legal training (including fundraising expenses of \$5,965 and \$22, respectively)	33,195	21,160
Passage of time	<u>7,116,801</u>	<u>2,237,837</u>
	<u>\$ 13,400,259</u>	<u>\$ 9,234,309</u>

NOTE 9 COMMITMENTS AND CONTINGENCIES

Lease Agreement

LDF entered a new 10-year lease of office space in Washington, DC under a non-cancelable operating lease on July 23, 2018. The term of the lease is October 1, 2018 to October 30, 2028.

Future minimum lease payments as of June 30, 2020, are as follows:

<u>Year</u>	<u>Amount</u>
2021	\$ 741,263
2022	770,914
2023	801,751
2024	833,821
2025	858,754
Thereafter	<u>3,155,257</u>
	<u>\$ 7,161,760</u>

Total rent expense, including escalations, for the years ended June 30, 2020 and 2019 was \$763,787 and \$572,840, respectively.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 9 COMMITMENTS AND CONTINGENCIES *(continued)*

Line of Credit Agreement

LDF maintained an annually renewable line of credit agreement with a financial institution in the amount of \$1 million. Advances drawn from the line of credit bear interest, at the rate of 3.75% per annum. As of June 30, 2020, there was no outstanding balance. No fees are payable under the agreement. The agreement expired January 31, 2021.

NOTE 10 DEFINED CONTRIBUTION AND DEFINED BENEFIT PENSION PLANS

Defined Contribution Plan

LDF sponsors a defined-contribution plan that has a year-end of December 31. The year ended December 31, 2019 was the first audited period for the plan. Net asset available for benefits of the plan was \$5,459,225 for the year ended December 31, 2019. LDF's contribution to the plan amounted to \$601,058 for the year ended June 30, 2019.

Defined Benefit Plan

LDF also sponsors a non-contributory, defined-benefit pension plan (the Plan) for all full-time employees. The Plan was frozen as of July 1, 2009.

The following tables provide information about the Plan as of and for the years ended June 30, 2020 and 2019:

	<u>2020</u>	<u>2019</u>
<i>Reconciliation of projected benefit obligations</i>		
Obligations, beginning of year	\$ 7,722,857	\$ 7,912,843
Service cost	65,000	100,000
Interest cost	261,375	309,117
Actuarial gain	902,081	(119,659)
Benefit payments	<u>(283,641)</u>	<u>(479,444)</u>
Obligations, end of year	<u>\$ 8,667,672</u>	<u>\$ 7,722,857</u>
<i>Reconciliation of fair value of Plan assets</i>		
Fair value of Plan assets, beginning of year	\$ 7,954,380	\$ 7,451,805
Actual return on Plan assets	1,054,766	804,518
Employer contributions	-	200,000
Benefit payments	<u>(284,991)</u>	<u>(501,944)</u>
Fair value of Plan assets, end of year	<u>\$ 8,724,155</u>	<u>\$ 7,954,380</u>
<i>Funded status</i>		
Funded status, end of year	<u>\$ 56,483</u>	<u>\$ 231,523</u>

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 10 DEFINED CONTRIBUTION AND DEFINED BENEFIT PENSION PLANS
(continued)

Defined Benefit Plan *(continued)*

At June 30, 2020 and 2019, the funded status of the Plan is reported in the consolidated statements of financial position as follows:

	<u>2020</u>	<u>2019</u>
Prepaid pension asset	\$ <u>(56,483)</u>	\$ <u>(231,523)</u>

The assumptions used in the measurement of the Plan's benefit obligation are shown in the following table:

	<u>2020</u>	<u>2019</u>
Discount rate	2.50%	3.50%

Amounts recognized in net assets without donor restrictions consisted of the following:

	<u>2020</u>	<u>2019</u>
Cumulative loss at measurement date	\$ <u>1,956,296</u>	\$ <u>1,896,357</u>

Other credit in Plan assets and benefit obligations recognized in net assets without donor restrictions in 2020 and 2019 consisted of the following:

	<u>2020</u>	<u>2019</u>
Net (profit) loss	\$ (236,290)	\$ 633,502
Amortization of net loss	<u>176,351</u>	<u>275,091</u>
Total credit	<u>\$ (59,939)</u>	<u>\$ 908,593</u>

The estimated net gain (loss) for the Plan that will be amortized from accumulated change in net assets without donor restrictions into net periodic pension cost over the next fiscal year amounted to \$176,351.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 10 DEFINED CONTRIBUTION AND DEFINED BENEFIT PENSION PLANS
(continued)

Defined Benefit Plan *(continued)*

Net Periodic Benefit Cost

The following table provides the components of net periodic benefit cost for the Plan for 2020 and 2019:

	<u>2020</u>	<u>2019</u>
Service cost	\$ 65,000	\$ 100,000
Interest cost	261,375	309,117
Expected return on plan assets	(388,975)	(290,675)
Amortization of net loss	<u>176,351</u>	<u>275,091</u>
Net periodic benefit cost	<u>\$ 113,751</u>	<u>\$ 393,533</u>

The prior service costs have been fully recognized as a result of the Plan being frozen, effective July 1, 2009.

The assumptions used in the measurement of the net periodic benefit cost are shown in the following table:

	<u>2020</u>	<u>2019</u>
<i>Weighted-average assumptions, as of June 30</i>		
Discount rate	2.50%	3.50%
Expected return on Plan assets	2.75%	4.00%

As of June 30, 2020 and 2019, the Mortality Table and Projection Scale was changed from Society of Actuaries RP-2014 tables with projection scale MP-2016 to Society of Actuaries RP-2014 adjusted from 2006 tables with projection scale MP-2019.

Plan Assets

The Plan determines its assumptions for the expected rate of return on Plan assets based on the ranges of anticipated rates of return for each asset class. The Plan considers the expected rate of return to be a longer-term assessment of return expectations and does not anticipate changing this assumption annually, unless there are significant changes in economic conditions.

Previous market performance covering a wide range of economic conditions is evaluated to determine whether there are sound reasons for projecting forward any past trends.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 10 DEFINED CONTRIBUTION AND DEFINED BENEFIT PENSION PLANS
(continued)

Defined Benefit Plan (continued)

Plan Assets (continued)

LDF's Investment Committee monitors the asset allocation of the Plan's assets. Assets are rebalanced, as LDF deems appropriate. The Plan's investment strategy, with respect to its pension assets, is to maintain the principal of the assets. LDF has currently implemented a liability-driven investment for the Plan.

The Plan's investment strategies are to invest prudently for the sole purpose of providing benefits to participants. The target is to create an investment portfolio that will mirror the increases and decreases in the Plan's liabilities, and will maintain the Plan's ability to meet all required benefit obligations. Risk is controlled through an investment in conservative fixed-income securities and cash.

The target allocation of Plan assets and actual allocation at the end of 2020 and 2019, by asset category based on asset fair values, are as follows:

<u>Asset Category</u>	<u>2020 Target Allocation</u>	<u>2020 Actual Allocation</u>	<u>2019 Actual Allocation</u>
Cash and cash equivalents	2.5%	3.5%	2.4%
Fixed income	97.5%	96.5%	97.6%
	<u>100.0%</u>	<u>100.0%</u>	<u>100.0%</u>

At June 30, the Plan's assets consisted of the following:

	<u>2020</u>	<u>2019</u>
<i>Investments</i>		
Cash and cash equivalents	\$ 308,083	\$ 190,684
<i>Exchange-traded funds</i>		
Fixed income	<u>8,439,922</u>	<u>7,786,196</u>
Total investments	8,748,005	7,976,880
Accrued expenses	<u>(23,850)</u>	<u>(22,500)</u>
Total Plan net assets	<u>\$ 8,724,155</u>	<u>\$ 7,954,380</u>

The Plan's investments as of June 30, 2020 and 2019, are carried at fair value based on quoted market prices in active markets and on national security exchanges, when available, or using valuation models which incorporate certain observable inputs including recent trading activity for comparable securities and brokers quoted prices. The Plan's investments are all classified as Level 1 and Level 2 in accordance with the fair value hierarchy described in Note 1.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 10 DEFINED CONTRIBUTION AND DEFINED BENEFIT PENSION PLANS
(continued)

Defined Benefit Plan *(continued)*

Contributions

The level of contributions necessary to provide for benefits under the Plan is determined in accordance with generally accepted actuarial principles. LDF's policy is to make contributions to the Plan to satisfy ERISA's minimum funding requirements. However, during 2018, LDF made a significant contribution to the Plan to improve its funded status. No minimum required contributions were required for the Plan years beginning July 1, 2019 and 2018, respectively. There were no contributions made during 2020 and 2019.

Expected Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid during the fiscal years ending June 30:

<u>Year</u>	<u>Amount</u>
2021	\$ 520,000
2022	450,000
2023	450,000
2024	460,000
2025	470,000
2026-2030	2,160,000

**NOTE 11 AMOUNTS HELD IN ESCROW/COURT AWARDS AND FEES PENDING
DISTRIBUTION**

Upon the successful completion of cases, the court may make awards to members of the class action litigation or to participating attorneys. As of June 30, 2020 and 2019, LDF held in escrow \$3,425 in both years for members of the class and participating attorneys. The escrow amounts are invested in interest-bearing cash accounts.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 12 IN-KIND CONTRIBUTIONS

In fiscal years ended June 30, 2020 and 2019, the Fund received the following in-kind contributions, which were recognized as contributions in the accompanying consolidated statement of activities at fair value on the date of receipt:

	<u>2020</u>	<u>2019</u>
Legal services	\$ 1,599,711	\$ 1,210,905
Total in-kind contributions	<u>\$ 1,599,711</u>	<u>\$ 1,210,905</u>

NOTE 13 ENDOWMENTS

LDF's endowment consists of funds established for a variety of purposes. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based on donor-imposed restrictions and Board-designated funds are classified and reported as without donor restrictions.

Interpretation of Relevant Law

On September 17, 2010, the State of New York enacted the New York Prudent Management of Institutional Funds Act (NYPMIFA), a modified version of the Uniform Prudent Management of Institutional Funds Act, which superseded the New York Uniform Management of Institutional Funds Act. The Fund's Board of Directors follows the requirements of NYPMIFA, which allows an institution to appropriate for expenditure or accumulate so much of an endowment fund as the institution determines is prudent, but subject, however, to the intent of the donor expressed in the gift instrument. NYPMIFA provides that unless stated otherwise in the gift instrument, the assets in an endowment fund are donor-restricted assets until so appropriated for expenditure by the institution. For purposes of financial statement presentation, LDF classifies net assets with donor restrictions as: (1) the original value of gifts donated to the permanent endowment; (2) the original value of subsequent gifts to the permanent endowment; and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the Fund. The remaining portion of the donor-restricted endowment fund that is not classified as gifts to the permanent endowment are characterized as net assets with donor restriction. It should be noted, however, that under NYPMIFA, the Fund is entitled to appropriate for expenditure endowment funds, even if they are characterized as donor restricted, and are a part of the endowment's corpus, except where inconsistent with the intent of the donor expressed in the gift instrument.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 13 ENDOWMENTS *(continued)*

Interpretation of Relevant Law *(continued)*

In accordance with state law, the Fund considers the following factors in making a determination to appropriate or calculate donor-restricted endowment funds:

1. The duration and preservation of the endowment fund;
2. The purposes of the Fund and the endowment fund;
3. General economic conditions;
4. The possible effect of inflation or deflation;
5. The expected total return from income and appreciation of investments;
6. Other resources of the Fund;
7. The investment policies of the Fund; and
8. Where appropriate and circumstances would otherwise warrant alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the Fund.

The changes in Board-designated and endowment net assets for the years ended June 30, 2020 and 2019, are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
<u>Year ended June 30, 2020</u>			
Endowment net assets, beginning of year	\$ 4,084,113	\$ 26,331,792	\$ 30,415,905
<i>Investment return</i>			
Investment income	96,926	552,036	648,962
Net realized/unrealized appreciation in value of investments	143	(619,950)	(619,807)
Contributions	2,300,061	223,560	2,523,621
Appropriation for expenditures	1,061,449	(1,061,449)	-
Expenditures	<u>(1,061,449)</u>	<u>-</u>	<u>(1,061,449)</u>
Endowment net assets, end of year	<u>\$ 6,481,243</u>	<u>\$ 25,425,989</u>	<u>\$ 31,907,232</u>

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 13 ENDOWMENTS (continued)

Interpretation of Relevant Law (continued)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<u>Year ended June 30, 2019</u>			
Endowment net assets, beginning of year	\$ 2,616,123	\$ 22,455,851	\$ 25,071,974
<i>Investment return</i>			
Investment income	-	519,351	519,351
Net realized/unrealized appreciation in value of investments	-	-	-
Contributions	-	352,361	352,361
Board-designated (Note 2)	1,467,990	4,009,929	5,477,919
Appropriation for expenditures	1,005,700	(1,005,700)	-
Expenditures	<u>(1,005,700)</u>	<u>-</u>	<u>(1,005,700)</u>
Endowment net assets, end of year	<u>\$ 4,084,113</u>	<u>\$ 26,331,792</u>	<u>\$ 30,415,905</u>

At June 30, 2020 and 2019, the endowment fund composition by net asset classification are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted fund	\$ -	\$ 25,425,989	\$ 25,425,989
Board-designated	<u>6,481,243</u>	<u>-</u>	<u>6,481,243</u>
Endowment net assets, June 30, 2020	<u>\$ 6,481,243</u>	<u>\$ 25,425,989</u>	<u>\$ 31,907,232</u>

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Donor-restricted fund	\$ -	\$ 26,331,792	\$ 26,331,792
Board-designated	<u>4,084,113</u>	<u>-</u>	<u>4,084,113</u>
Endowment net assets, June 30, 2019	<u>\$ 4,084,113</u>	<u>\$ 26,331,792</u>	<u>\$ 30,415,905</u>

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 13 **ENDOWMENTS** *(continued)*

Funds with Deficiencies

Occasionally, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or NYPMIFA requires the Fund to retain as a fund of perpetual duration. In accordance with U.S. GAAP, deficiencies of this nature are reported in net assets without donor restrictions. There were no such deficiencies as of June 30, 2020 and 2019.

Return Objectives and Risk Parameters

LDF adopted investment and spending policies for endowment assets, which attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Endowment assets include donor-restricted funds that LDF must hold in perpetuity or for donor-specified periods or purposes and related unappropriated investment income. Endowment assets also include Board-designated funds that LDF chooses to retain for future unspecified needs. Under this policy, as approved by the Board of Directors' Investment Committee, endowment assets are invested with the intent of preserving the assets of donor-restricted funds that LDF must hold in perpetuity, while assuming a low level of investment risk. Over time, LDF expected its endowment funds to provide an average rate of return of approximately 6.5% for both 2020 and 2019. Actual returns in any given year may vary from this amount.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The endowments are to be considered a permanent fund. As such, the investment objectives require disciplined and consistent management philosophies that accommodate all relevant, reasonable, and probable events. Therefore, a periodic review of total rate-of-return and spending rate objectives is required. Extreme positions or variations in management style are not consistent with these objectives. LDF's spending policy allows up to 4% of the fair value of the portfolio if funds are available, subject to donor-stipulated restrictions.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Fund relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Fund targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 14 MORTGAGE NOTE PAYABLE

On May 10, 2018, LDF entered into a new mortgage loan agreement with a face value of \$2,448,713. The mortgage bears interest at 3.97% for 10 years and is secured by LDF's property at 40 Rector Street. The mortgage note provides for monthly payments of principal and interest to Bank of America, the loan holder, through May 10, 2028, at which time the remaining principal balance plus any accrued and unpaid interest becomes due.

Future minimum principal payments as of June 30, 2020, are as follows:

<u>Year</u>	<u>Amount</u>
2021	\$ 89,159
2022	92,815
2023	96,620
2024	100,369
2025	104,694
Thereafter	<u>1,776,716</u>
	<u>\$ 2,260,373</u>

The mortgage loan agreement contains a financial covenant wherein LDF agreed, until the mortgage has been repaid, to maintain, on a consolidated basis, a maximum leverage ratio not to exceed 1.0x. As of June 30, 2020 and 2019, the Fund met this requirement.

NOTE 15 RELATED PARTIES

During fiscal year 2020 and 2019, members of LDF's Board of Directors donated approximately \$0 and \$4.3 million, respectively, to LDF. LDF has accounted for their contributions within its consolidated financial statements. LDF's policy is to require directors to disclose affiliations and review and authorize such transactions, as appropriate.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 16 LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, comprise of the following:

	<u>2020</u>
Cash and cash equivalents	\$ 99,568,453
Accounts receivable	66,986
Investments	32,032,876
Contributions receivable	<u>63,156,571</u>
Total financial assets available within one year	194,824,886
<u>Less:</u>	
Board designated funds	(6,481,243)
Amounts unavailable for general expenditures within one year, due to restrictions by donor with purpose and/or time restrictions	<u>(70,901,695)</u>
Total financial assets available to management for general expenditures within one year	<u>\$ 117,441,948</u>

Endowment funds consist of donor-restricted endowments and funds designated by the Board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The Board-designated reserve fund of \$6,481,243 could be made available if necessary, but LDF does not intend to spend from the reserve fund. This amount is not reflected in the table above.

Contributions receivable due within one year as noted in Note 2, which are not reflected in available resources above, is due to such contributions being restricted by the donor.

As part of LDF's liquidity management plan, cash not used is invested to offset banking fees and in excess of daily requirements is invested in short-term investments, certificates of deposit, and money market funds.

NOTE 17 SUBSEQUENT EVENTS

The Fund evaluated events subsequent to June 30, 2020, through March 8, 2021, the date the consolidated financial statements were available to be issued and determined that there were no subsequent events that required recognition or disclosure except for those noted below.

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Notes to Consolidated Financial Statements
For the Year Ended June 30, 2020

NOTE 17 SUBSEQUENT EVENTS *(continued)*

On March 11, 2020, the World Health Organization declared the outbreak of a coronavirus (COVID-19) a pandemic. As a result, economic uncertainties have arisen which has negatively impacted activities of the Fund. Other financial implications could occur although such potential impact is unknown at this time. No adjustments or provisions were made in these financial statements related to COVID-19.

In July 2020, the Fund paid off the outstanding balance of the mortgage note.

Marshall-Motley Scholars Program

In February of 2021 and in recognition of its 80th Anniversary a special donor made a significant contribution and pledged future contributions to launch the Marshall-Motley Scholars Program (MMSP or the Program). MMSP is an innovative scholarship program designed to produce a highly skilled cadre of racial justice attorneys committed to working in the Southern region of the United States. The Program—named after LDF and civil rights legends Thurgood Marshall (also LDF's founder) and Constance Baker Motley—will annually support approximately ten students LDF assist to, expand the ways they are supported, create a path for these students to realize equal educational opportunity, and support and launch their careers as civil rights attorneys.

SUPPLEMENTARY INFORMATION

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**
Consolidating Statement of Financial Position
June 30, 2020
(With Summarized Financial Information for 2019)

	NAACP Legal Defense and Educational Fund, Inc.	Earl Warren Legal Training Program, Inc.	2020 Total	2019 Total
ASSETS				
Cash and cash equivalents	\$ 99,462,328	\$ 106,125	\$ 99,568,453	22,160,064
Accounts receivable	88,871	55	88,926	72,701
Contributions and court fees receivable	63,154,771	1,800	63,156,571	17,941,475
Amounts held in escrow	3,425	-	3,425	3,425
Investments	31,337,614	694,262	32,031,876	29,347,000
Other assets	194,632	-	194,632	569,359
Intercompany receivable (payable)	(16,957)	16,957	-	-
Property and equipment, net	13,676,616	-	13,676,616	14,282,230
Prepaid pension asset	56,483	-	56,483	231,523
Assets held in trust by others	1,593,008	-	1,593,008	1,610,484
Total assets	\$ 209,550,791	\$ 819,199	\$ 210,369,990	\$ 86,218,261
LIABILITIES AND NET ASSETS				
<i>Liabilities</i>				
Accounts payable and accrued expenses	\$ 4,691,225	\$ 707	\$ 4,691,932	2,643,102
Mortgage payable	2,260,372	-	2,260,372	2,345,775
Court awards and fees pending distribution	3,425	-	3,425	3,425
Total liabilities	6,955,022	707	6,955,729	4,992,302
<i>Net assets</i>				
<i>Without donor restrictions</i>				
Available for operations	114,615,079	-	114,615,079	5,383,064
Board designated	6,481,243	-	6,481,243	4,084,113
Invested in property and equipment	11,416,244	-	11,416,244	11,936,455
Total without donor restrictions	132,512,566	-	132,512,566	21,403,632
With donor restrictions	70,083,203	818,492	70,901,695	59,822,327
Total net assets	202,595,769	818,492	203,414,261	81,225,959
Total liabilities and net assets	\$ 209,550,791	\$ 819,199	\$ 210,369,990	\$ 86,218,261

**NAACP LEGAL DEFENSE AND
EDUCATIONAL FUND, INC. AND AFFILIATE**

Consolidating Statement of Activities

For the Year Ended June 30, 2020

(With Summarized Financial Information for 2019)

	NAACP Legal Defense and Educational Fund, Inc.	Earl Warren Legal Training Program, Inc.	2020 Total	2019 Total
REVENUE, GAINS, AND OTHER SUPPORT				
Contributions	\$ 125,686,419	\$ 89,260	\$ 125,775,679	31,714,781
Combined Federal campaign	22,149,104	330	22,149,434	555,603
Bequests	340,660	-	340,660	1,367,200
Special events, net of direct benefits to donor cost of \$269,196 and \$331,466, respectively	2,126,913	-	2,126,913	2,433,184
Court costs and attorney fees awarded	34,356	-	34,356	454,698
Other income	-	-	-	218,564
Investment income, net of fees of \$127,029 and \$153,387, respectively	755,899	15,667	771,566	788,060
Net appreciation on investments and assets held in trust by others	(566,503)	(8,923)	(575,426)	430,206
Total revenue, gains, and other support	<u>150,526,848</u>	<u>96,334</u>	<u>150,623,182</u>	<u>37,962,296</u>
EXPENSES				
<i>Program services</i>				
Legal Programs	12,251,606	-	12,251,606	12,432,832
Thurgood Marshall Institute	4,922,461	-	4,922,461	4,239,540
Herbert Lehman education	464,880	-	464,880	375,362
Earl Warren legal training	-	55,130	55,130	51,038
Total program services	<u>17,638,947</u>	<u>55,130</u>	<u>17,694,077</u>	<u>17,098,772</u>
<i>Supporting services</i>				
Fundraising	8,082,520	5,965	8,088,485	4,850,960
Management and general	2,592,379	-	2,592,379	2,357,034
Total supporting services	<u>10,674,899</u>	<u>5,965</u>	<u>10,680,864</u>	<u>7,207,994</u>
Total expense	<u>28,313,846</u>	<u>61,095</u>	<u>28,374,941</u>	<u>24,306,766</u>
Changes in net assets before other credit	122,213,002	35,239	122,248,241	13,655,530
OTHER CREDIT				
Credit to pension benefit other than net periodic pension cost	(59,939)	-	(59,939)	886,093
Changes in net assets	122,153,063	35,239	122,188,302	14,541,623
Net assets, beginning of year	80,442,706	783,253	81,225,959	66,684,336
Net assets, end of year	<u><u>\$ 202,595,769</u></u>	<u><u>\$ 818,492</u></u>	<u><u>\$ 203,414,261</u></u>	<u><u>\$ 81,225,959</u></u>

